BIGTIME **perotsystems™**

Dell Perot Systems: Operational Efficiency And Scalab LE Growth

ABOUT THE COMPANY

The MEDITECH Solutions Group (MSG) within Dell Perot Systems provides information systems integration, consulting services and ongoing support to hospitals and large physician practices to improve quality and reduce the cost of healthcare. The group's consultants travel to different projects across North America and Europe. A quickly growing core group of consultants make up 80% of MSG's team delivering projects across North America and Europe.

BUSINESS CHALLENGES PRIOR TO IMPLEMENTING PROJECTOR BY BIGTIME

✓ **SCHEDULING SYSTEM CONSTRAINTS**
Before joining Dell Perot Systems, MSG relied on a scheduling system that couldn't keep pace with the rapid expansion of the organization.

✓ **TIME ENTRY INEFFICIENCY**
Two separate applications were used for collecting and billing time: one for timesheets, and another for financial management and reporting.

✓ **LACK OF INTEGRATION**
Business growth and visibility were hindered by siloed management systems unable to provide a master project schedule and real-time data.

THE SOLUTION

- ✓ Resource management, including intuitive, web-based time entry, tracking and approvals, was implemented and was up and running in 8 weeks.

- ✓ Time collection and invoicing were integrated to create visibility into revenue and costs and to reduce long billing turnaround times.

- ✓ Successful adoption of Projector by BigTime lead to two subsequent system integrations to streamline expense reporting across the organization.

KEY RESULTS

Reduced billing time from 5 days to 12 hours

Unprecedented visibility into project costs and scheduling needs

Ensured platform would support future integrations

Adoption of Projector by BigTime by other Dell Perot Systems groups

> " We saw immediate gains. With Projector, we quickly had unprecedented visibility into project costs and scheduling needs. We had a master schedule and real-time data. We now put teams together faster, and operate more efficiently.
>
> **DAVE JARVIS,** *SR. Manager of Consulting Services*